



**FORGING THE FUTURE
OF EXCELLENCE**

DPI Holdings Berhad

8th Annual General Meeting

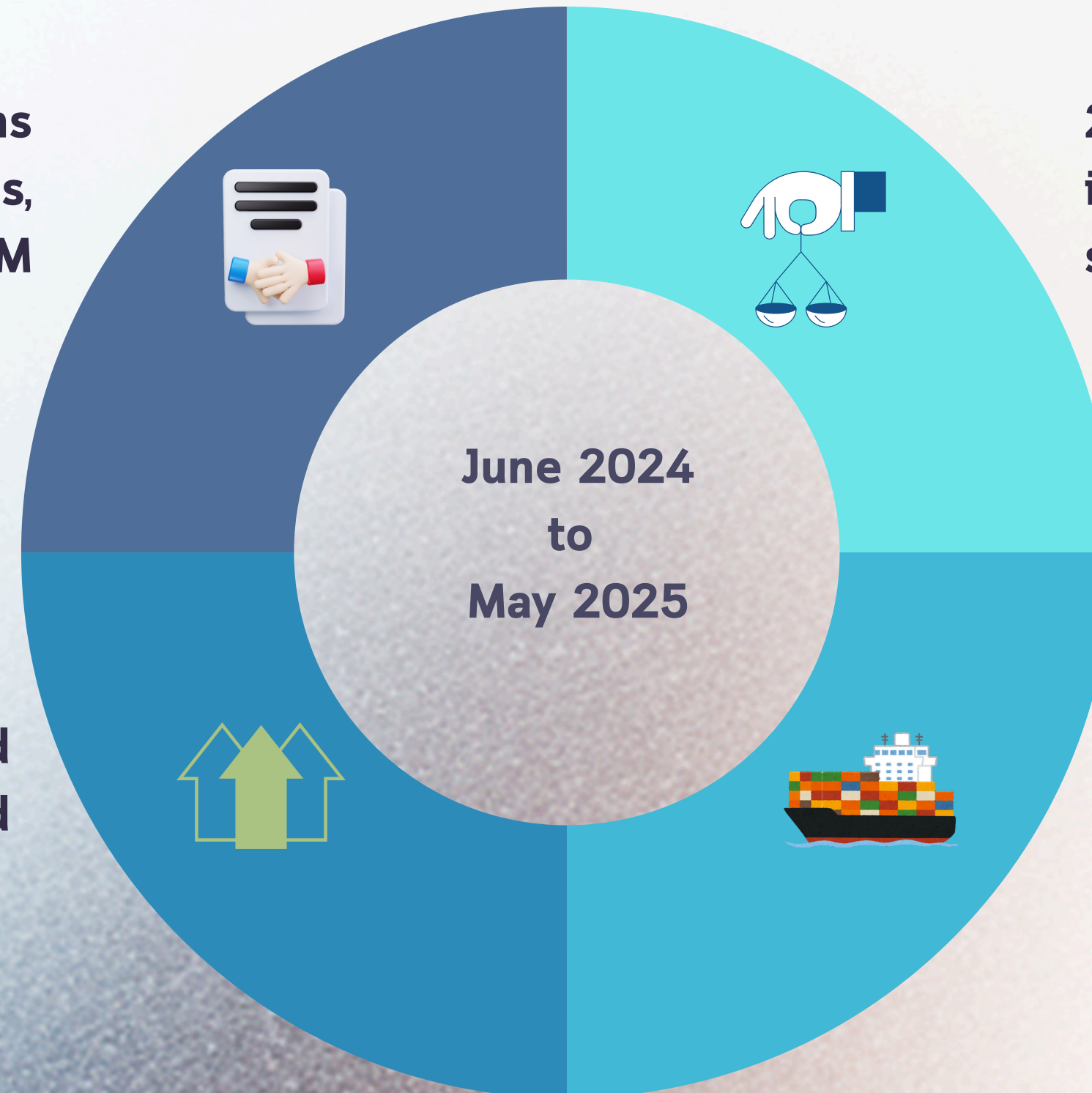
Wednesday, 19th November 2025, 10.30am



External Environment - Macro Headwinds

1. China-US trade tensions impacted global supply chains, creating challenges and OEM opportunities.

4. Malaysian economy remained resilient amid cost pressures and trade volatility.



2. MYR-USD fluctuations affected imported material costs, but showed mid-2025 stability.

3. Export industries faced tariff uncertainty, prompting shifts in sourcing and manufacturing.

Business Presence and Product Range



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Solvents and thinners

Trading and Thinner blending activities.

Aerosol products

Manufacturing and Distribution

Plastic products

Manufacturing and Trading

FMCG products

Agency and Distribution

Corporate Structure



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Strategy 2026 : Growth with Business Synergy

1

**Strategic Market
Entry and Platform
Expansion**

2

**Operational
Excellence and
Flexibility**

3

**Strengthening
Capabilities**

4

**Core Business
Profitability**

1

Strategic Market Entry and Platform Expansion

- Successfully entered the East Malaysian FMCG market through the acquisition of Eastern Forever (EF) establishing a regional growth platform with entrenched retail relationships.
- Laid the foundation for long-term portfolio diversification while preserving capital discipline and operational control.
- EF is acquiring its own warehouse to support future expansion.



2

Operational Excellence and Flexibility

- Automated production upgrades have reduced manual inputs, improved throughput, and production of high mix, low volume batches.
- Leveraged data analytics to optimise material planning and inventory, reducing waste and freeing up cash for reinvestment.



3

Strengthening Capabilities

- Expanded QA/QC and R&D capabilities to support complex OEM and FMCG formulations.
- Technical investments to expand product innovation roadmap with more propellant configurations.
- Developed new product lines more suited for consumer aerosol production, while advancing customisation capabilities for regional OEM partners.



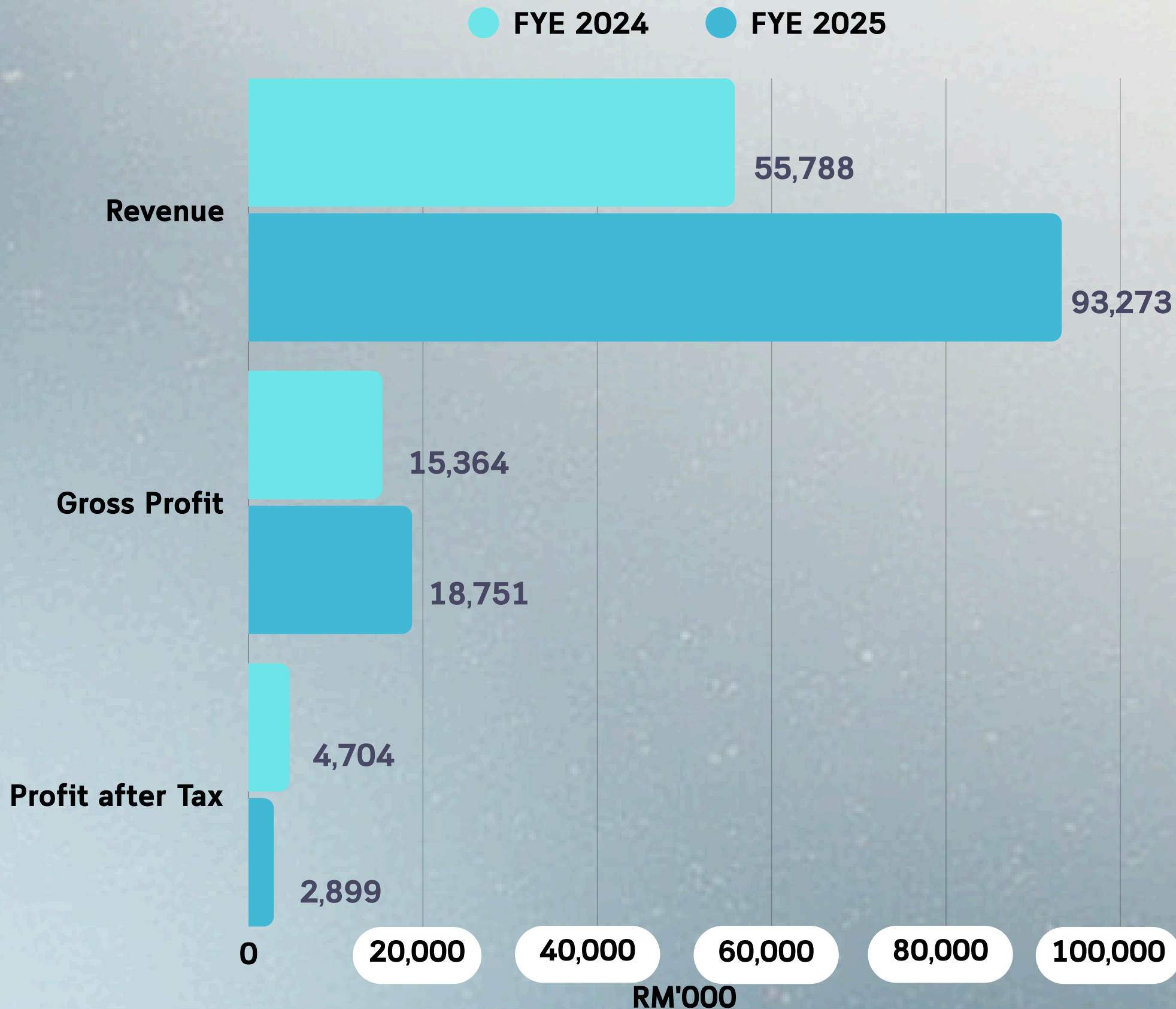
4

Core Business Profitability

- Aerosol business continues to deliver stable revenue and cash flow, supporting the Group's diversification efforts.
- Operational consistency and margin discipline in our aerosol segment allow for strategic resource allocation into high-growth channels.
- Secured a new Shah Alam warehouse and office facility to support cost management and operational/distribution efficiency.
- Increase in FMCG agencies improve economy of scale in operations.



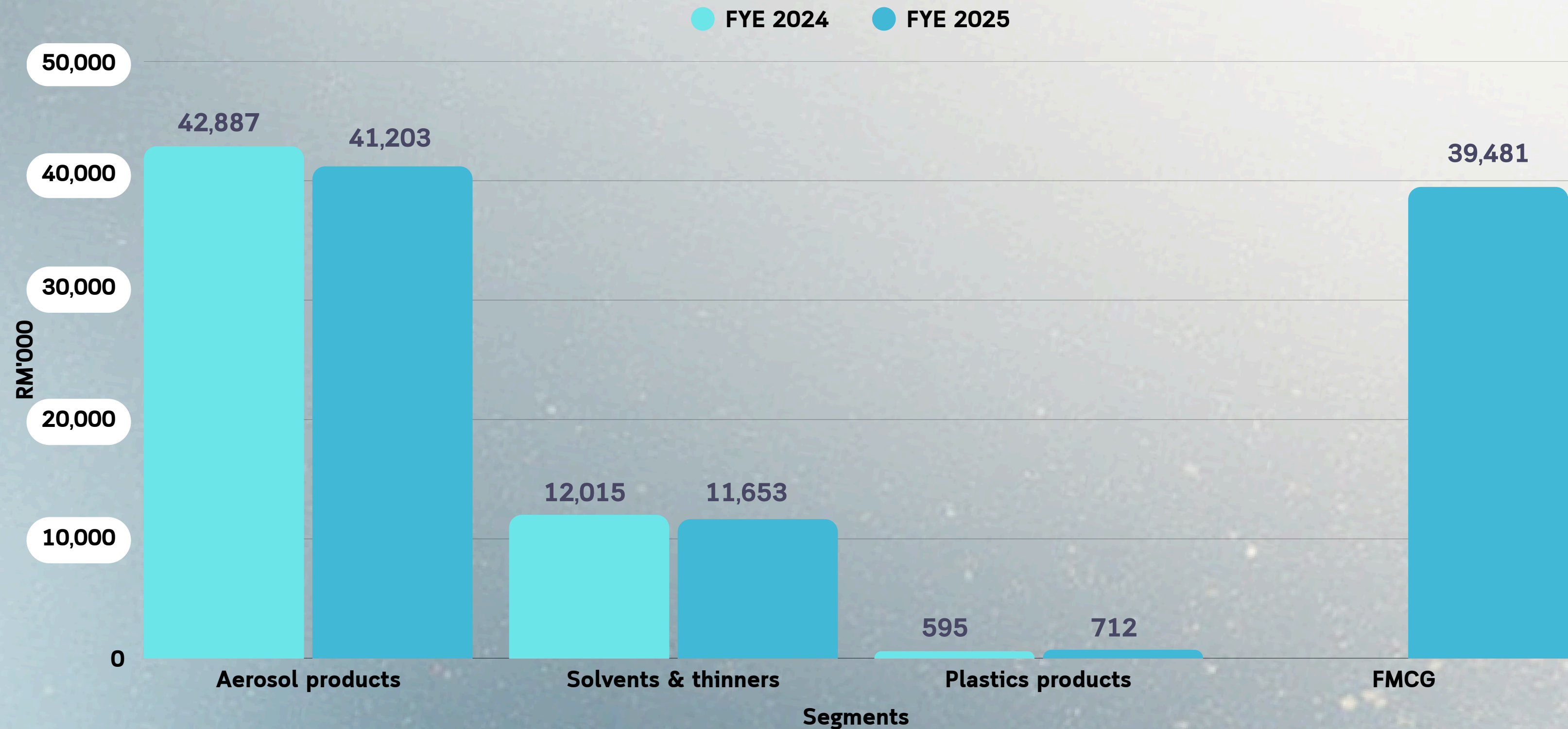
Financial Highlights



- **Revenue** : Increased sharply by 67.18% (from RM55.79M to RM93.27M), boosted by the new FMCG segment acquisition.
- **Gross Profit (GP)** : Increased by 22.07% (from RM15.36M to RM18.75M).
- **GP Margin** : Declined significantly (from 27.54% to 20.10%) due to high raw material costs, the FMCG margin profile, and U.S. tariffs constraining exports.
- **Profit After Tax (PAT)** : Decreased by 38.37% (from RM4.70M to RM2.90M), primarily due to foreign currency fluctuation and higher administrative expenses from a corporate exercise.

Financial Highlights

Revenue by Business Segments



Financial Highlights

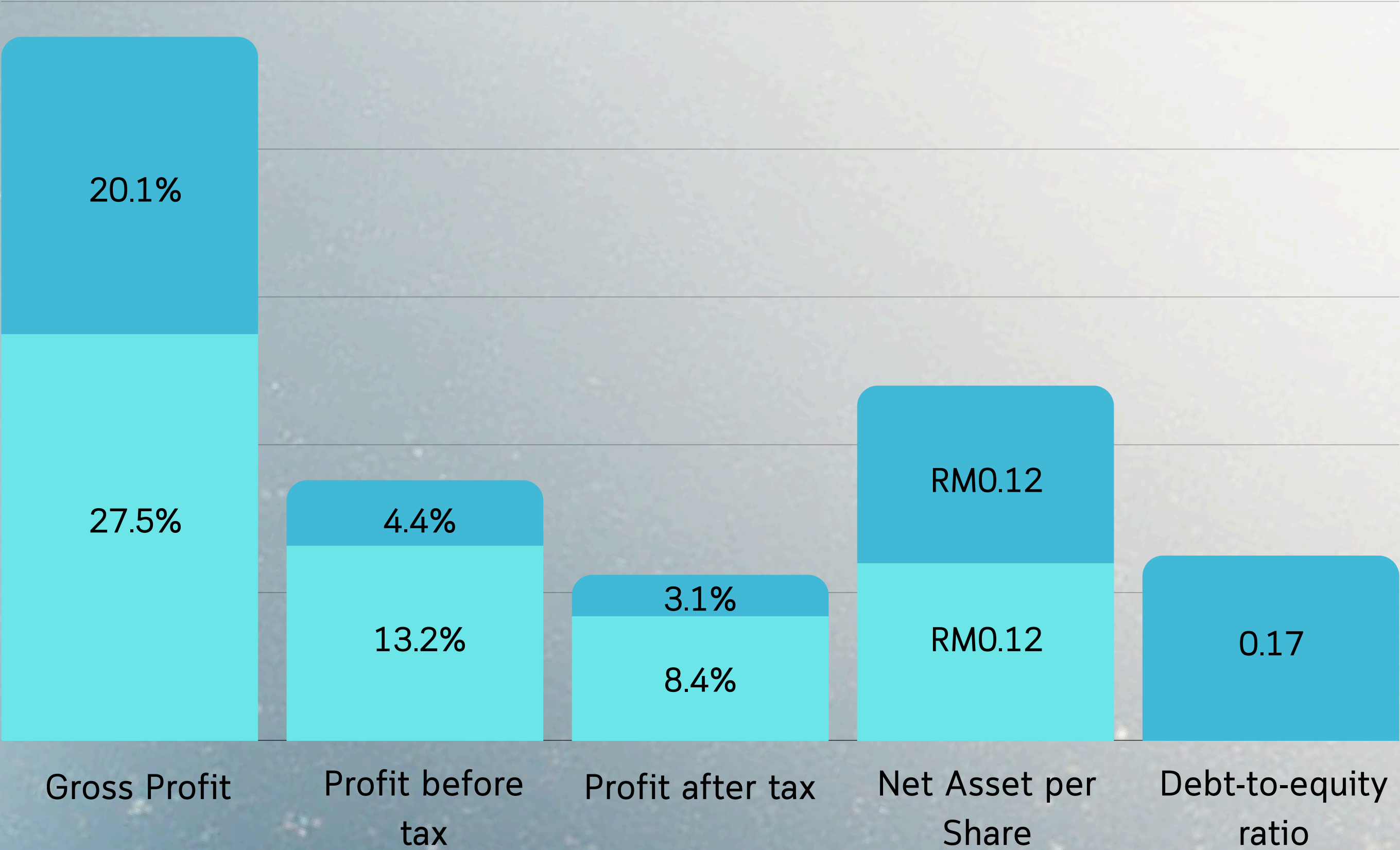
Revenue by Geographical



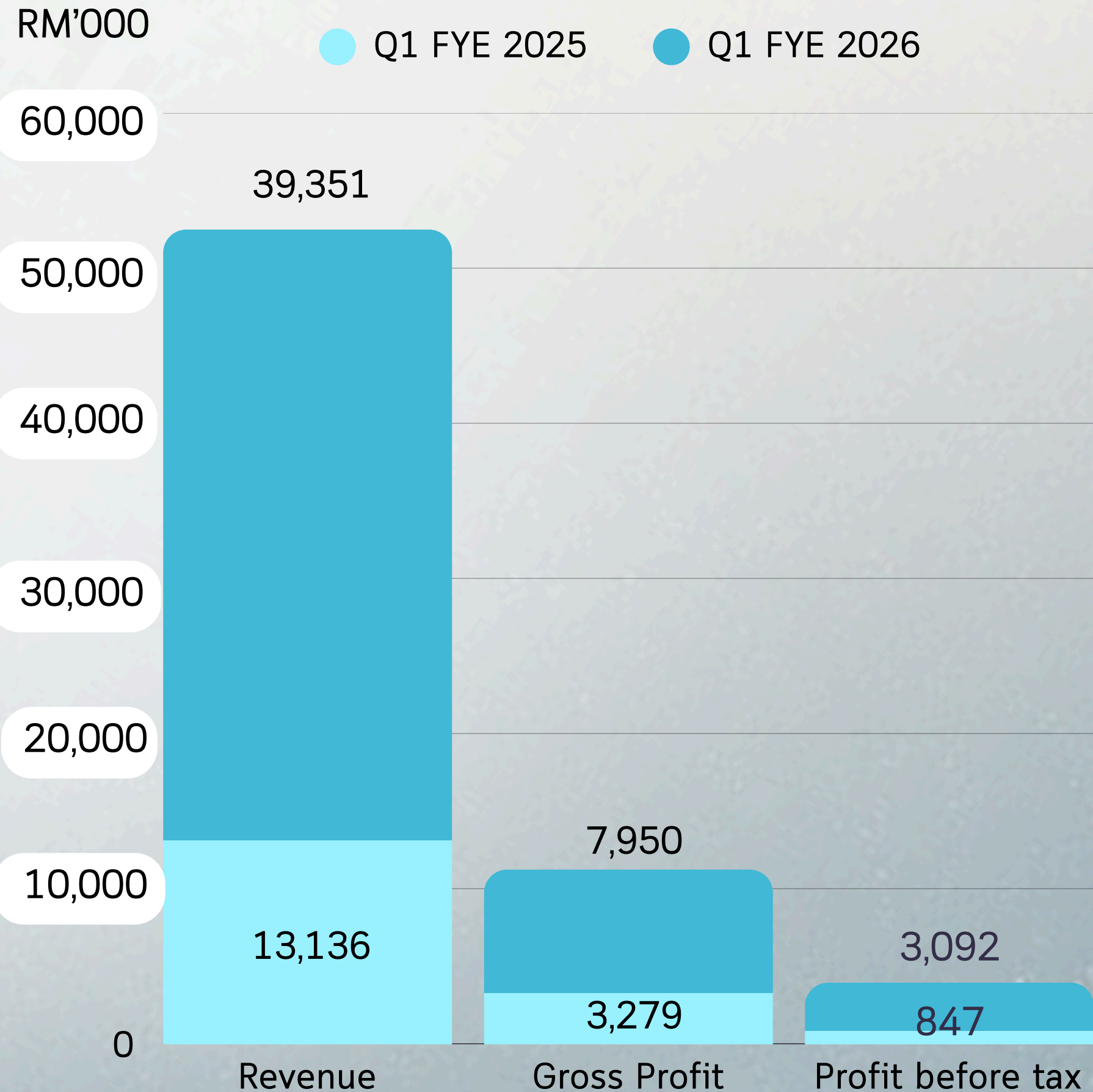
Financial Ratios FYE 2025



FYE 2024 FYE 2025



Financial Result Q1 FYE 2025 VS FYE 2026 (Unaudited)



- Revenue increase by 200% (RM26.37 million)
- Gross profit rose sharply by 142% (RM4.67 million)
- Profit before tax growth significantly by 265% (RM2.24 million)
- The strategic expansion into FMCG delivered high growth leading to highly magnified growth in Profit before Tax

Financial Result Q1 FYE 2025 VS FYE 2026 (Unaudited)



Business Segment	Aerosol products		Solvents & Thinners		Plastic products		FMCG		Others		Total	
	Q1 2026 (RM'000)	Q1 2025 RM'000)	Q1 2026 (RM'000)	Q1 2025 RM'000)	Q1 2026 (RM'000)	Q1 2025 RM'000)	Q1 2026 (RM'000)	Q1 2025 RM'000)	Q1 2026 (RM'000)	Q1 2025 RM'000)	Q1 2026 (RM'000)	Q1 2025 RM'000)
Revenue	9,242	9,985	2,782	2,972	249	125	26,858	0	220	54	39,351	13,136
Segment profit before interest & tax (PBIT)	1,420	888	492	119	25	14	1,399	0	(51)	(172)	3,285	849
PBIT margin	15.4%	8.9%	17.7%	4.0%	10.0%	11.2%	5.2%	0	(23.2%)	(318.5%)	8.3%	6.5%

Thank You

On behalf of the management team, we would like to express our sincere appreciation for your trust, commitment and valuable time in attending this AGM. We look forward to your continued support as we move forward together.

